

CURRENT YEAR – 3 MODEL YEARS OLD

INTERIOR: Upholstery, flooring, counters, headliner, and cabinets.	
Average	Like new condition with no damage.
Below Average	1-3 holes/burn marks. Odor, smoke, stains, mold/mildew that can be removed with detail. Small tear(s)/hole(s).

EXTERIOR: Awnings, panels, roof, canvas, paint, exterior storage, doors, glass, and trim items.	
Average	Like new condition with no damage.
Below Average	Minor impact damage (dings or small # of dents). Minor weather exposure (discoloration). Oxidized, extensive fading (decals washed out or checking). Tent trailer canvas – no leak(s) but can be worn.

MECHANICAL Best Practice: If inaccessible assume typical, require proof of maintenance or rebuild.	
Average	Clean, good condition. Maintenance performed and documented.
Below Average	Belt(s), accessories show wear, corrosion. Oil, fluid leaks.

TIRES Best Practice: All tires included. Default to the lowest tire wear.	
Above Average	Tires are new or have very little wear. 80-100% of tread remains. Rubber nubs visible on tire tread.
Average	30-79% of tread remains
Below Average	0-29% of tread remains or side walls cracked/dry rot and require replacement.

4 MODEL YEARS OLD – 9 MODEL YEARS OLD

INTERIOR: Upholstery, flooring, counters, headliner, and cabinets.	
Above Average	No damage/fading/discoloring. Soil removed with detail.
Average	1-3 holes/burn marks. Odor, smoke, stains, mold/mildew that can be removed with detail. Small tear(s)/hole(s).
Below Average	Large tear(s)/hole(s). Material separated or sagging. Material or components missing or shredded. Major water damage. Appliance(s) not working. Odor, smoke, stains, mold/mildew that cannot be removed with detail. Dry rot. Broken cabinetry. (More than 35% of interior must show Below Average condition)

EXTERIOR: Awnings, panels, roof, canvas, paint, exterior storage, doors, glass, and trim items.	
Above Average	No damage of any type.
Average	Minor impact damage (dings or small # of dents). Minor weather exposure (discoloration). Oxidized, extensive fading (decals washed out or checking). Tent trailer canvas – no leak(s) but can be worn.
Below Average	Large impact damage (dents). Delaminated wall(s). Severe rust. Primer area(s). Roof damage (rip(s), crack(s), separated). Non-repairable glass. Seals non-repairable. Missing or non-repairable panels, doors, fixtures or trim. (More than 35% of exterior must show Below Average condition)

MECHANICAL Best Practice: If inaccessible assume typical, require proof of maintenance or rebuild.	
Above Average	Documented recent rebuild or new engine replacement.
Average	Maintenance performed/documented. Clean, good condition. Minor oil/fluid leaks.
Below Average	Transmission/clutch slipping. Belt(s), accessories show wear, corrosion or need replacing. Major oil/fluid leaks.

TIRES Best Practice: All tires included. Default to the lowest tire wear.	
Above Average	Tires are new or have very little wear. 80-100% of tread remains. Rubber nubs visible on tire tread.
Average	30-79% of tread remains
Below Average	0-29% of tread remains or side walls cracked/dry rot and require replacement.

10 MODEL YEARS and OLDER

INTERIOR: Upholstery, flooring, counters, headliner, and cabinets.	
Above Average	No damage/fading/discoloring. 3 or more major upgrades (new flooring, cabinets, counters, upholstery). Soil removed with detail.
Average	4 plus holes/burn marks. Odor, smoke, stains, mold/mildew that can be removed with detail. Small tear(s)/hole(s).
Below Average	Large tear(s)/hole(s). Material separated or sagging. Material or components missing or shredded. Major water damage. Appliance(s) not working. Odor, smoke, stains, mold/mildew that cannot be removed with detail. Dry rot. Broken cabinetry. (More than 50% of interior must show Below Average condition)

EXTERIOR: Awnings, panels, roof, canvas, paint, exterior storage, doors, glass, and trim items.	
Above Average	No damage of any type. Recent paint job. Panels or roof replaced.
Average	Minor impact damage (dings or small # of dents). Minor weather exposure (discoloration). Oxidized, extensive fading (decals washed out or checking). Tent trailer canvas – no leak(s) but can be worn.
Below Average	Large impact damage (dents). Delaminated wall(s). Severe rust. Primer area(s). Roof damage (rip(s), crack(s), separated). Non-repairable glass. Seals non-repairable. Missing or non-repairable panels, doors, fixtures or trim. (More than 50% of exterior must show Below Average condition)

MECHANICAL Best Practice: If inaccessible assume typical, require proof of maintenance or rebuild.	
Above Average	Documented recent rebuild or new engine replacement.
Average	Maintenance performed, documented. Clean, good condition. Minor oil/fluid leaks.
Below Average	Transmission/clutch slipping. Extensive oil/fluid leaks. Belt(s), accessories need replacing. Needs mechanical work. May not drive.

TIRES Best Practice: All tires included. Default to the lowest tire wear.	
Above Average	Tires are new or have very little wear. 80-100% of tread remains. Rubber nubs visible on tire tread.
Average	30-79% of tread remains
Below Average	0-29% of tread remains or side walls cracked/dry rot and require replacement.

INTRODUCTION	Autosource vehicle conditioning is based on the perspective of a prospective buyer and is specific to the year. Autosource condition adjustments are designed to reflect the impact that the pre-loss condition has on the fair market value of the vehicle as compared to the typical vehicle. Autosource never uses “dealer ready” as a starting point for the condition of a vehicle and recommends conditioning to be based exclusively on what can be seen without making assumptions based on vehicle usage or age. Numerous condition statements have been provided for each category rating. Each sentence is independent but can also be interpreted as an “and/or” statement. If more than one statement applies for a condition category, consider how a prospective buyer would view the vehicle and defer to the worst extent of damage when selecting the rating. Autosource recommends documenting specific observations of each condition category in the Condition Notes to provide visibility into the conditioning decisions to other claims handlers.	
	CONDITIONING BEST PRACTICES	General Information <ul style="list-style-type: none"> If in doubt when selecting a condition rating always give the benefit to the vehicle owner. Do not condition damage related to the branded title, but condition the rest of the vehicle as outlined in this document. For missing equipment, de-select the equipment item; if damage has been made to the vehicle as a result of removing the equipment, condition the category impacted by the damage. The conditioning process should not apply to normal wear and tear on the underbody panels, as the prospective buyer will not typically consider underbody condition. Check under cover for propane tanks, report if missing. Report if an awning has been removed. A ding is up to the size of a quarter. Anything larger than a quarter is considered a dent.
		Mechanical <ul style="list-style-type: none"> Includes engine and transmission. Use the <i>New or Rebuilt</i> rating when the cost of the engine/transmission replacement/rebuild is unknown but has less than 50,000 miles or 60,000 kilometers. The installation of a used engine or transmission is not considered to be new or rebuilt.
		Prior Damage <ul style="list-style-type: none"> When insurance company guidelines for prior damage are not provided, Autosource recommends: <ul style="list-style-type: none"> Write a prior damage estimate when: <ul style="list-style-type: none"> Prior damage is greater than \$1,000. Enter the prior damage estimate amount in the prior damage field for the specific category. If a prior damage estimate has not been written, every category will stand alone and should be conditioned independently as described. Prior damage can be adjusted at 100% under <i>Other Adjustment</i>. If equipment is not working select the appropriate rating under the corresponding category.